

Press Release

aleo solar internationally expands its installer network

Oldenburg, Prenzlau, April 25, 2013. aleo solar AG successfully expanded its authorised partner association, the aleo power network, and was able to win more than 400 new customers worldwide in 2012. The company now supplies solar modules and system components to more than 2,100 international partners.

„We are very pleased with the development of our international markets and are content that our products and services are so well received”, says Giovanni Buogo, International Sales Manager Europe at aleo solar. Of the nine countries in which aleo solar operates, Italy, France, Greece and the US are currently the most promising markets.

Since January 2013, Karagiannis Energy Solutions has been one of the new authorised partners of the solar system supplier in Greece. Fascinated by the aleo quality, Athanasios Karagiannis, owner of the company, explains: “Not only we, but also our customers are impressed by the performance of the aleo solar modules. On top of that, we receive a lot of support through the aleo power network which makes selling the products so much easier for us.”

Benefits of the aleo power network for all authorised partners include: technical and commercial support, direct sales promotion and exclusive services such as insurance, finance and after sales services. For more information on the authorised installer association - the aleo partner network - visit www.aleo-solar.com.

The Company

aleo solar AG produces and distributes premium solar modules and systems for the international photovoltaic market. Since 2009, the Bosch Group has owned a majority of the company (DE000A0JM634), which was originally founded in 2001 and has been listed on the stock exchange since 2006. The premium manufacturer currently has 903 employees and is represented in the key photovoltaic markets all over the world. The aleo solar group has an annual production capacity of 280 megawatts at its plant in Prenzlau, Germany. The company generated a turnover of € 279.9 million in 2012.

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